

ONLINE RELOCATIONS

Clearer moving picture



Daniel Hoy

Moving to a new city or country for work is a big step – made all the more difficult by having to re-establish your life in another location.

Where to live, opening new bank accounts, where to shop and play sport all add to the stress of the new job.

Melbourne mother Shani Alexander, who has worked in the relocation industry and recognised the pressure human resource managers and corporate executives were increasingly under, saw a business opportunity and relocations-made-easy was born.

Her company takes the pain and stress out of moving to a new city by offering the first online, do-it-yourself relocation service available to new employees and employers.

"I was amazed at how little information was online for professional people moving to Australia," she said.



Moving is no longer a testing experience, thanks to an internet-based relocation service.

"By harnessing the power of the internet with a simple and intuitive do-it-yourself model, staff looking at relocating to Australia have personalised information in front of them. It's totally liberating for them and for the employers."

Currently four migrants per 1000 people are living in Australia, and more and more companies are employing overseas staff due to a skilled labour shortage, so the timing for relocations-made-easy is perfect.

Once a person joins the site they ask a series of questions, information they need to know before moving.

"The site allows people to hit the ground running when they arrive, taking the stress out of the experience," she said.

The site helps people work out everything from relocating their pets, to finding the nearest golf courses.

Alexander asks her clients questions to make sure she finds the right place.

"We ask them how old they are, how much they have to spend on a rent or purchase, and then we rank the suburbs, about 52 in each city, and according to their answers we introduce the suburbs," Alexander says.

"From the suburb they can drill right down to the street level and find out the demographics, how old the people who live there are, what the crime rate is, and what the available properties are."

Coming from a background of nursing, 15 years in the Australian aviation industry and also a trained fine artist, Alexander has an interest in understanding what people want, and delivering.

Visit www.relocations-made-easy.com.au

Q I'm a 31-year-old female IT programmer. In an interview I was asked my age and whether I was married or had children. Will these details jeopardise my chances?

A Judging from this scenario it seems that the interviewer, by asking these questions, is pushing the legal boundaries.

You do not have to answer them.

If an employer won't judge applicants on merit then you have to question the legitimacy of other facets of their business.

Unfortunately, even if these questions are not asked, it is human nature to make assumptions based purely on colour, sex and age.

You must dispel these stereotypes by being confident and assertive.

■ Email your questions to mxquestions@launchtwo.com.au

- GARY OSHRY

MEL 10-APR-2006 PAGE 22 MELB

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F B 1 2 3

We're looking for intelligent people to fill in the blanks.

Australian Government

We're looking for people for a challenging career with [redacted]

As an Intelligence Officer your role will involve matters of national significance. You will be expected to investigate [redacted] collect and analyse [redacted] and intercept [redacted]

Successful applicants must possess excellent communication skills. You will be required to speak to people from [redacted] and liaise with [redacted]

You will also excel at critical and conceptual thinking. You must be able to generate creative solutions to complex problems.

You will assess [redacted] and generate reports and briefings for [redacted]

The role does not just involve desk work. You will regularly be out in the field [redacted] people and developing [redacted] for intelligence. You will be involved in joint operations with both [redacted] and [redacted]

Daily work includes [redacted] identifying threats [redacted] and gathering intelligence [redacted]

As a part of your role, you must be prepared to be mobile. You can expect postings to [redacted] every few years.

You must also have a degree and pass appropriate security and psychological assessments.

If you're looking for an intellectually challenging career of national importance, visit the following website before Monday 24 April.

www.asio.gov.au/employment/io

ASIO154MH5/RP

Victoria Electricity

TELESALES

DO YOU WANT TO WORK FOR A YOUNG, FRESH AND INNOVATIVE ENERGY RETAILER?
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We have a fantastic product and we require talented and outgoing people with a professional attitude to join our outbound and direct sales teams selling Electricity and Gas to residential customers.

We offer a fabulous package with an excellent salary plus uncapped commission. We are seeking both full and part time sales staff offering flexible hours, day and evening positions are available in our relaxed friendly environment. Previous sales experience is preferred along with a good attitude.

If you are looking for an opportunity to work in a great environment where your efforts are rewarded then e-mail your resume to:
jobs@victoriaelectricity.com.au

MELBOURNE CITY TOYOTA

Fleet Sales Person

We are seeking an experienced Fleet Sales person to join one of Melbourne's leading Toyota dealerships.

Applicants for this role must be highly motivated, with strong sales abilities and an excellent customer service background.

In addition you will need to have highly developed interpersonal, and communication skills and a current Victorian manual driver's licence.

To apply, please call Steve Poulton.

9282 8888

LMCT 9115 N21886

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We require the services of self-motivated Professionals with Motor Vehicle Sales experience for our expanding Sales division. We have 3 high exposure sites that stock a huge range of vehicles, you will have the maximum opportunity to sell motor vehicles and enjoy strong management support. High achievers will earn excellent bonuses as well as a fully maintained vehicle or car allowance. If you have ethics and integrity and would like to be a part of a fun exciting environment then we would like to hear from you.
 We do not trade on Sundays.

Sunbury Holden LMCT 9156
 9740 3000

Please contact
Brain Murphy
 Phone 9740-3000

FINANCE AND INSURANCE BUSINESS MANAGER

NEW & USED CARS - 5 DAY WEEK

Garry and Warren Smith, one of Melbourne's largest multi-franchise automotive dealers, requires the services of an experienced and qualified Business Manager with proven dealership experience. This position offers excellent earning potential. For a confidential interview contact Greg Stockden after 10am Monday on 9871 0999 or email your resume to gregs@gws.com.au

Garry and Warren Smith
www.gws.com.au LMCT507
 98 Maroondah Highway RINGWOOD 9871 0999

AFTERMARKET CONSULTANT

Required at our leading Mazda dealership.

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Garry and Warren Smith Mazda
 LMCT 506
 715 Springvale Rd GLEN WAVERLEY Phone 9560 4444

NEW HOLDEN & USED CAR SALESPERSONS

We require experienced new Holden and used vehicle salespersons for our City Road operation. Our yard is large with significant and high public exposure. Only persons with experience in new and used vehicle sales are requested to apply. The successful applicant will be offered a leading edge commission plan with company vehicle or generous car allowance.

Enquiries will be strictly confidential and should be directed to **Vince Parisi, General Sales Manager** on 9627 3333, or via email to: vincep@prestonmotors.com.au

PRESTON MOTORS CITY HOLDEN
 380 City Road South Melbourne Tel 9627 3333